

CAPABILITIES / BANKRUPTCY & BUSINESS REORGANIZATIONS

Debt Counseling

Our business clients look to Obermayer for guidance in creating solutions for their most pressing financial challenges. We leverage years of practical, first-hand business operating and tax experience to identify the root cause of business distress and to deliver practical and cost-effective solutions for long-term success.



OVERVIEW

"We fix complicated financial issues facing our clients."

— Edmond George

Obermayer's Debt Counseling team solves financial problems for businesses and preserves enterprise value, jobs, local industry, and business legacies. Many of our clients have been operating for years, but have not made the necessary adjustments to the ever-changing economic environment. We examine and analyze a client's finances to determine the company's viability, the need for restructuring, and, potentially, the appropriateness of bankruptcy or other solutions.

Our Value

Obermayer understands how to deal with debt. We recognize that most business finance issues relate to cash flow shortages and liquidity. We start with an assessment of a company's finances and financial needs from a cash flow basis, determining a company's operational strengths and weaknesses in order to understand the level of debt that a company can sustain. If the company has cash flow shortages or is over-leveraged, we advise on how to reduce debt, manage finances, and address the shortfalls or liquidity issues.

Our team has a breadth and depth of experience that is directed toward restoring financial stability to our clients and delivering the highest level of client service and satisfaction. We are innovative in the art of creating legal leverage, which resolves cases.

Our Clients

Our attorneys work closely and collaboratively with clients, providing counsel and advice for debt management while exploring alternatives to filing for bankruptcy. Obermayer's network of accountants, bankers, financial analysts, and investor groups is an invaluable resource for successful restructuring or bankruptcy reorganization.

Our Focus

All of our team members have extensive business restructuring experience and bring many years of collective experience to each client's financial issues. Obermayer provides large-firm results and resources at mid-size-firm rates.

Obermayer restores stability to often chaotic situations where a company is facing financial distress or is threatened with imminent closure. We analyze the underlying problems confronting the company and create and execute practical, effective, and lasting solutions. As the cornerstone for success, Obermayer is committed to effective and clear communication and providing our clients with a complete and meaningful understanding of the debt management and restructuring process.

Awards Won*



*[Click here](#) for a description of the standard or methodology on which the awards and honors are based. No aspect of this advertisement is approved by the Supreme Court of New Jersey.

ATTORNEYS

Key Contacts

Edmond M. George

PARTNER

215.665.3140

edmond.george@obermayer.com

Michael D. Vagnoni

PARTNER

215.665.3066

michael.vagnoni@obermayer.com

Alexander Barnes

PARTNER

215.665.3184

alexander.barnes@obermayer.com

William F. Saldutti IV

ASSOCIATE

215.665.3004

william.saldutti@obermayer.com

Kelsey V. Sheronas

ASSOCIATE

215.665.3240

kelsey.sheronas@obermayer.com

Hugh C. Sutherland

OF COUNSEL

215.665.3096

hcs@obermayer.com

Brett Wiltsey

PARTNER

856.857.1435

brett.wiltsey@obermayer.com

RELATED CAPABILITIES

Asset Acquisition

Creditor Committee Representation

Creditors' Rights

Debtor Representation

Fiduciary Representation

International Businesses

Lender Liability & Workouts