

CAPABILITIES / BANKRUPTCY & BUSINESS REORGANIZATIONS

## Asset Acquisition

Lenders, borrowers, debtors, creditors, and investors rely on Obermayer's Asset Acquisition practice group for guidance in the sale or acquisition of distressed assets that aligns with investment objectives.



### OVERVIEW

Our clients partner with Obermayer's Bankruptcy & Business Reorganization attorneys throughout the asset acquisition process. Additionally, we facilitate the assumption and assignment of executory contracts and unexpired leases in bankruptcy cases.

Once potential asset acquisitions are identified, we:

- Develop a strategic approach to acquiring assets at auction or private sale;
- Leverage our knowledge of the Bankruptcy Code to navigate the complex requirements of assets sales conducted in bankruptcy proceedings; and
- Provide peace of mind to our clients by structuring transactions that fulfill client expectations and provide certainty of outcomes.

### Our Value

Obermayer provides guidance and advocacy to businesses and individuals interested in seizing the opportunities of acquiring assets in bankruptcy proceedings and private sales. Our Asset Acquisition team uses the rare combination of transactional and litigation acumen necessary to meet the wide array of challenges that arise in the fast-paced asset acquisition arena. Whether the transaction occurs inside or outside of the Chapter 11 process, we have a broad, deep range of experience developing and executing the strategic sale and acquisition of assets.

### Our Clients

Obermayer's Bankruptcy & Business Reorganization attorneys have successfully completed a wide variety of asset sales and purchases for our clients, including real estate, intellectual property, business inventory, accounts receivable, industrial equipment, and entire going-concern businesses.

## Awards Won\*



\*[Click here](#) for a description of the standard or methodology on which the awards and honors are based. No aspect of this advertisement is approved by the Supreme Court of New Jersey.

## EXPERIENCE

Some examples of our work include:

- Sale of assets of national manufacturer and distributor of soft-drink beverages
- Sale of majority of the assets of a Philadelphia-based psychiatric health care network; and,
- Sale of a commercial building with a leaseback to the debtor

## ATTORNEYS

### Key Contacts

#### Edmond M. George

PARTNER  
215.665.3140  
edmond.george@obermayer.com

#### Michael D. Vagnoni

PARTNER  
215.665.3066  
michael.vagnoni@obermayer.com

#### Alexander Barnes

PARTNER  
215.665.3184  
alexander.barnes@obermayer.com

#### Thomas A. Leonard III

CHAIRMAN EMERITUS  
215.665.3220  
thomas.leonard@obermayer.com

#### Dominic S. Liberi

PARTNER  
215.665.3076  
dominic.liberi@obermayer.com

**Paige Macdonald-Matthes**

PARTNER  
717.221.1609  
[pmm@obermayer.com](mailto:pmm@obermayer.com)

**William F. Saldutti IV**

ASSOCIATE  
215.665.3004  
[william.saldutti@obermayer.com](mailto:william.saldutti@obermayer.com)

**Kelsey V. Sheronas**

ASSOCIATE  
215.665.3240  
[kelsey.sheronas@obermayer.com](mailto:kelsey.sheronas@obermayer.com)

**Brett Wiltsey**

PARTNER  
856.857.1435  
[brett.wiltsey@obermayer.com](mailto:brett.wiltsey@obermayer.com)

---

## RELATED CAPABILITIES

Creditor Committee Representation

Creditors' Rights

Debt Counseling

Debtor Representation

Fiduciary Representation

International Businesses

Lender Liability & Workouts